



The Turtle Survival Alliance Foundation dba Turtle Survival Alliance

Report on Financial Statements

Years Ended December 31, 2021 and 2020



**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Table of Contents**

Independent Auditor's Report	1 – 2
Financial Statements	
Statements of Financial Position	3
Statements of Activities	4 – 5
Statements of Functional Expenses	6 – 7
Statements of Cash Flows	8
Notes to Financial Statements	9 – 20

Independent Auditor's Report

To the Board of Directors of
The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance

Opinion

We have audited the financial statements of The Turtle Survival Alliance Foundation dba Turtle Survival Alliance, which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of The Turtle Survival Alliance Foundation dba Turtle Survival Alliance as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Turtle Survival Alliance Foundation dba Turtle Survival Alliance and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Turtle Survival Alliance Foundation dba Turtle Survival Alliance's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Turtle Survival Alliance Foundation dba Turtle Survival Alliance's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Turtle Survival Alliance Foundation dba Turtle Survival Alliance's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Veris LLC

Mount Pleasant, South Carolina
August 3, 2022



**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statements of Financial Position
December 31, 2021 and 2020**

	2021	2020
Assets		
Current Assets		
Cash and cash equivalents	\$ 2,358,869	\$ 2,198,895
COVID relief grants receivable	130,062	-
Pledges receivable	-	3,126
Related party pledges receivable	-	20,000
Inventory	18,425	17,695
Investments	15,616,405	13,499,978
Total Current Assets	18,123,761	15,739,694
Non-Current Assets		
Deposits	2,000	2,000
Cash surrender value of life insurance policy	78,762	78,775
Property and equipment, net	1,022,667	960,116
Investments restricted for permanent endowment	137,559	137,194
Total Non-Current Assets	1,240,988	1,178,085
Total Assets	\$ 19,364,749	\$ 16,917,779
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 94,539	\$ 66,081
Accrued expenses	66,977	98,602
Current portion of long-term debt	12,466	20,737
Total Current Liabilities	173,982	185,420
Noncurrent Liabilities		
Long-term debt, net of current portion	126,519	95,797
Total Noncurrent Liabilities	126,519	95,797
Total Liabilities	300,501	281,217
Net Assets		
Without Donor Restrictions		
Undesignated	2,128,302	1,575,215
Board designated	16,292,308	14,581,994
Total Net Assets Without Donor Restrictions	18,420,610	16,157,209
With Donor Restrictions	643,638	479,353
Total Net Assets	19,064,248	16,636,562
Total Liabilities and Net Assets	\$ 19,364,749	\$ 16,917,779

See accompanying notes to financial statements and independent auditor's report.

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statements of Activities
Years Ended December 31, 2021 and 2020**

	2021			2020		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Support						
Investment income, net	\$ 3,185,720	\$ 15,301	\$ 3,201,021	\$ 1,920,289	\$ 17,522	\$ 1,937,811
Contributions and grants	1,535,540	184,836	1,720,376	977,889	67,152	1,045,041
COVID relief grants	204,598	-	204,598	-	-	-
In-kind contributions	85,671	-	85,671	86,550	-	86,550
Gain on PPP loan forgiveness	81,500	-	81,500	-	-	-
Inventory sales, net	33,748	-	33,748	18,253	-	18,253
Membership dues	30,711	-	30,711	32,486	-	32,486
Program income	2,940	-	2,940	5,900	-	5,900
Conference registration fees	600	-	600	239	-	239
Tryon book sales	-	365	365	-	1,147	1,147
Other Income	120	-	120	1,552	-	1,552
Loss on life insurance policy	-	-	-	(16,964)	-	(16,964)
Net assets released from restrictions	36,217	(36,217)	-	79,129	(79,129)	-
Total Revenue and Support	\$ 5,197,365	\$ 164,285	\$ 5,361,650	\$ 3,105,323	\$ 6,692	\$ 3,112,015

See accompanying notes to financial statements and independent auditor's report.

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statements of Activities
Years Ended December 31, 2021 and 2020**

	2021			2020		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Expenses						
Program services						
Animal management	\$ 397,811	\$ -	\$ 397,811	\$ 315,165	\$ -	\$ 315,165
Field conservation	1,814,641	-	1,814,641	556,689	-	556,689
Conference	4,221	-	4,221	5,632	-	5,632
Total Program Services	2,216,673	-	2,216,673	877,486	-	877,486
Supporting Services						
Management and general	430,972	-	430,972	500,553	-	500,553
Fundraising	286,319	-	286,319	181,641	-	181,641
Total Supporting Services	717,291	-	717,291	682,194	-	682,194
Total Expenses	2,933,964	-	2,933,964	1,559,680	-	1,559,680
Change in Net Assets	2,263,401	164,285	2,427,686	1,545,643	6,692	1,552,335
Beginning Net Assets	16,157,209	479,353	16,636,562	14,611,566	472,661	15,084,227
Ending Net Assets	<u>\$ 18,420,610</u>	<u>\$ 643,638</u>	<u>\$ 19,064,248</u>	<u>\$ 16,157,209</u>	<u>\$ 479,353</u>	<u>\$ 16,636,562</u>

See accompanying notes to financial statements and independent auditor's report.

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statement of Functional Expenses
Year Ended December 31, 2021**

	Program Services				Supporting Services			Total Expenses
	Animal Management	Field Conservation	Conference	Total	Management and General	Fundraising	Total	
Grants	\$ -	\$ 1,454,223	\$ -	\$ 1,454,223	\$ 28,789	\$ -	\$ 28,789	\$ 1,483,012
Payroll	188,503	90,936	-	279,439	109,284	199,216	308,500	587,939
Contractual services	31,874	87,364	-	119,238	79,037	50,766	129,803	249,041
Insurance	-	1,337	-	1,337	104,292	-	104,292	105,629
Animal care	81,458	11,333	-	92,791	-	-	-	92,791
Facilities and equipment	9,012	50,723	-	59,735	26,370	-	26,370	86,105
Depreciation	8,823	40,247	94	49,164	9,558	6,350	15,908	65,072
In-kind contributions	20,467	19,758	3,937	44,162	4,237	11,548	15,785	59,947
Utilities	48,446	1,818	190	50,454	8,011	-	8,011	58,465
Other	3,927	14,161	-	18,088	17,892	2,915	20,807	38,895
Website	-	-	-	-	27,594	1,717	29,311	29,311
Travel	707	22,734	-	23,441	5,470	-	5,470	28,911
Supplies	3,764	16,900	-	20,664	567	-	567	21,231
Printing and copying	-	235	-	235	109	13,807	13,916	14,151
Postage and mailings	830	613	-	1,443	5,797	-	5,797	7,240
Bank fees	-	2,259	-	2,259	1,867	-	1,867	4,126
Interest	-	-	-	-	2,008	-	2,008	2,008
Advertising	-	-	-	-	80	-	80	80
Fundraising	-	-	-	-	10	-	10	10
Total Expenses	\$ 397,811	\$ 1,814,641	\$ 4,221	\$ 2,216,673	\$ 430,972	\$ 286,319	\$ 717,291	\$ 2,933,964

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statement of Functional Expenses
Year Ended December 31, 2020

	Program Services				Supporting Services			Total Expenses
	Animal Management	Field Conservation	Conference	Total	Management and General	Fundraising	Total	
Payroll	\$ 173,338	\$ 145,585	\$ -	\$ 318,923	\$ 210,585	\$ 130,241	\$ 340,826	\$ 659,749
Grants	-	252,683	-	252,683	-	-	-	252,683
Contractual services	2,687	36,709	1,463	40,859	96,774	20,540	117,314	158,173
Insurance	-	-	-	-	100,093	-	100,093	100,093
Depreciation	12,963	22,898	232	36,093	20,589	7,471	28,060	64,153
In-kind contributions	21,058	19,758	3,937	44,753	4,237	11,548	15,785	60,538
Animal care	35,227	18,623	-	53,850	-	-	-	53,850
Facilities and equipment	14,839	11,246	-	26,085	24,513	-	24,513	50,598
Utilities	40,459	3,147	-	43,606	3,214	-	3,214	46,820
Other	2,377	19,187	-	21,564	16,869	663	17,532	39,096
Travel	205	17,755	-	17,960	1,482	-	1,482	19,442
Supplies	11,302	4,315	-	15,617	1,878	-	1,878	17,495
Bank fees	-	4,583	-	4,583	7,693	-	7,693	12,276
Printing and copying	-	100	-	100	116	11,178	11,294	11,394
Postage and mailings	710	100	-	810	5,770	-	5,770	6,580
Website	-	-	-	-	4,316	-	4,316	4,316
Interest	-	-	-	-	2,291	-	2,291	2,291
Advertising	-	-	-	-	133	-	133	133
Total Expenses	\$ 315,165	\$ 556,689	\$ 5,632	\$ 877,486	\$ 500,553	\$ 181,641	\$ 682,194	\$ 1,559,680

See accompanying notes to financial statements and independent auditor's report.

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statements of Cash Flows
Years Ended December 31, 2021 and 2020**

	2021	2020
Cash Flows From Operating Activities		
Change in net assets	\$ 2,427,686	\$ 1,552,335
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	65,072	64,153
Investment income, net	(3,201,021)	(1,937,811)
Gain on PPP loan forgiveness	(81,500)	-
Change in:		
COVID relief grants receivable	(130,062)	-
Pledges receivable	3,126	6,874
Inventory	(730)	(140)
Accounts payable	28,458	(82,092)
Accrued expenses	(31,625)	89,432
Cash surrender value of life insurance policy	13	21,225
Net cash used in operating activities	(900,583)	(286,024)
Cash Flows From Investing Activities		
Decrease in cash restricted for endowment	(365)	(1,147)
Purchase of investments	(467,297)	(955,974)
Proceeds from sale of investments	1,551,891	2,350,822
Purchases of property and equipment	(127,623)	(23,628)
Net cash provided by investing activities	956,606	1,370,073
Cash Flows From Financing Activities		
Proceeds from long-term debt	107,851	81,500
Payments on long-term debt	(3,900)	(4,371)
Net cash provided by financing activities	103,951	77,129
Net Increase in Cash and Cash Equivalents	159,974	1,161,178
Cash and Cash Equivalents, Beginning of Year	2,198,895	1,037,717
Cash and Cash Equivalents, End of Year	\$ 2,358,869	\$ 2,198,895
Supplemental Disclosure		
Interest paid	\$ 2,008	\$ 2,291

See accompanying notes to financial statements and independent auditor's report.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

Note A – Summary of Significant Accounting Policies and Practices

The Turtle Survival Alliance Foundation dba Turtle Survival Alliance (the Foundation) is a non-profit organization located in South Carolina. The Foundation's mission is transforming passion for turtles into effective conservation action through a global network of living collections and recovery programs. The Foundation is supported primarily through contributions, conference fees, and membership dues.

The Foundation provides conservation efforts in various countries throughout the world and collaborates with other organizations to provide these services in Myanmar (through the Wildlife Conservation Society, which is authorized to conduct financial transactions in Burma in accordance with the Office of Foreign Assets Control issued by the Department of Treasury), Bangladesh, India, Madagascar, Vietnam, China, Cambodia, Belize, Colombia, Chittagong, Egypt, Indonesia, Kenya, Malaysia, Mexico, Myanmar, and South Sudan.

Basis of Accounting

The Foundation's financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles of the United States of America, and accordingly reflect all significant receivables, payables, and other liabilities. Under this basis, revenue is recognized when earned and expenditures are recognized when incurred.

Basis of Presentation

The Foundation's financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) of the United States of America in its Accounting Standards Codification (ASC) 958 – 205, *Not-For-Profit Entities – Presentation of Financial Statements*. These standards require classification of net assets and changes in net assets as net assets without donor restrictions and net assets with donor restrictions as follows:

Net assets without donor restrictions – Net assets that are not subject to or are no longer subject to donor-imposed stipulations.

Net assets with donor restrictions – Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

Revenue and support are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. The Foundation has adopted a policy to classify donor restricted contributions as without donor restrictions to the extent that donor restrictions were met in the year the contribution was received.

Functional Allocation of Expenses

Expenses are primarily charged to program services, management and general, and fundraising expenses based on direct expenses incurred. Expenses not directly chargeable are allocated to the categories of program services, management and general, and fundraising based upon management's estimates. Management reviews and adjusts its methodology for these estimates periodically.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

Use of Estimates and Assumptions

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Cash and Cash Equivalents

All unrestricted, highly liquid investments purchased with an original maturity of three months or less are considered to be cash equivalents for financial statement purposes.

COVID Relief Grants Receivable

COVID relief grants receivable represent amounts awarded by various government agencies for COVID relief. COVID relief grants receivable are due within one year and are recorded at their net realizable value. Management estimates an allowance for uncollectable COVID relief grants receivable based on current economic conditions, historical trends, and current and past experience with the individual grantors.

Pledges Receivable

Unconditional pledges are recognized as receivables and revenue or gains in the period the pledge is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional pledges are recognized only when the conditions on which they depend are substantially met, and the promises become unconditional. Unconditional pledges due in subsequent years are reported at present value of their net realizable value, using risk free interest rates applicable to the years in which the promises are to be received.

The Foundation uses the allowance method to determine uncollectible pledges when deemed necessary. The allowance is based on prior years' experience and management's analysis of specific accounts. Bad debts are charged to expense in the year they are considered uncollectible. Recoveries are credited to revenue in the year collected.

Inventory

Inventory consists of merchandise used for retail sales and is stated at cost. Inventory sales are reflected net of cost of goods sold of \$18,685 and \$18,001 for the years ended December 31, 2021 and 2020, respectively.

Endowment Funds

The Board of Directors of the Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) original gifts donated to the permanent endowment, (b) subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of the Foundation and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the Foundation
7. The investment policies of the Foundation

Investments

The Foundation carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair market value based on quoted market prices. Unrealized gains and losses are included in the Statement of Activities. Investment income, interest and dividends, and gains/losses are reported as without donor restrictions or with donor restrictions, depending on the nature of investment.

Fair Value Measurements

FASB ASC Topic 820, *Fair Value Measurements and Disclosures* (ASC 820) defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. ASC 820 was effective for the Foundation's financial assets and liabilities for the years ended December 31, 2021 and 2020.

Property and Equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Generally, items costing \$5,000 or more are capitalized; lesser amounts for property and equipment are expensed. Depreciation is computed using the straight-line methods based on the items' estimated useful lives ranging from 3 to 39 years. Management periodically determines if any property and equipment is impaired and removes fully-depreciated assets from the accounts.

Collections

The Foundation's collections of turtles are not capitalized and recognized as assets on the Statement of Financial Position. Any expenditures or receipts related to purchases, program service expense, or animal sales revenue are reported separately in the Statement of Activities in the period in which they occur. The Foundation holds its collections for public exhibition, education, research, and conservation activities, rather than for financial gain. It is impracticable to attempt to assign values to the collection, because the animals have certain attributes, such as species, sex, age, breeding potential, and relationship to others in the ecosystem that make it difficult to determine an objective basis for valuation.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

Revenue Recognition

The Foundation records revenue upon receipt of donations or, in the event of an unconditional promise to give, when the commitment has been made to the Foundation. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Conditional promises to give are not included as support until the conditions are substantially met. Membership dues range from \$25 to \$200 and are recorded at the time the member joins. Conference registration fees are recognized when received.

Donated Assets

Donated marketable securities and other non-cash donations are recorded as contributions at their estimated fair values at the date of donation. The recorded amount of donated assets is \$27,933 and \$38,825 for the years ended December 31, 2021 and 2020, respectively.

Donated Services

Donated services are recognized as contributions in accordance with ASC 958 – 605, *Not-For-Profit Entities – Revenue Recognition* (ASC 958-605), if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would typically be purchased by the Foundation. Volunteers have provided many hours in program services and fundraising services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria under ASC 958 – 605 are not met. The recorded amount of donated services is \$57,738 and \$57,738 for the years ended December 31, 2021 and 2020, respectively.

Advertising Expenses

The Foundation expenses advertising cost as they incurred. Advertising expenses totaled \$80 and \$133 for the years ended December 31, 2021 and 2020, respectively.

Income Tax Status

The Foundation is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and exempt from state income taxes under the laws of South Carolina. Therefore, no provision for income taxes has been provided for. The Foundation qualifies for the charitable contribution deduction under Section 170(b)(1) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

The FASB provides guidance on the Foundation's evaluation of accounting for uncertainty in income taxes. Management evaluated the Foundation's tax position and concluded that the Foundation had taken no uncertain tax positions that require adjustment to the financial statements to comply with the provision of this guidance.

Note B – Concentrations of Risk

The Foundation maintains its cash and cash equivalents in bank deposit accounts which, at times, may exceed federally insured limits. The Foundation has not experienced any losses in such accounts and management believes the Foundation is not exposed to any significant credit risk on cash and cash equivalents.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

Note C – COVID Relief Grants Receivable

COVID relief grants receivable totaled \$130,062 and \$0 as of December 31, 2021 and 2020, respectively. Bad debt expense was \$0 for both years ended December 31, 2021 and 2020. The allowance for doubtful accounts was \$0 as of December 31, 2021 and 2020.

Note D – Pledges Receivable

Pledges receivable are unconditional promises made by donors to be paid at a future date where no right of return or conditions have been expressed by the donor. The portion of pledges receivable from non-related parties was \$0 and \$3,126 at December 31, 2021 and 2020, respectively. Pledges receivable from related parties totaled \$0 and \$20,000 at December 31, 2021 and 2020, respectively.

Management evaluates the collectability of receivables and records an allowance for estimated uncollectible amounts. Management has determined that no allowance is necessary at December 31, 2021 and 2020.

Note E – Fair Value of Financial Assets and Liabilities

The Foundation has adopted the provisions of FASB ASC 820, *Fair Value Measurements and Disclosures*, for its financial assets and liabilities and is required to provide additional disclosures. FASB ASC 820 clarifies that fair value is an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Foundation utilizes market data or assumptions that market participants would use in pricing the asset or liability. FASB ASC 820 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions. Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2021 and 2020.

Equity securities: Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds: Valued at the net asset value (NAV) of shares held by the Foundation at December 31, 2021 and 2020.

The Foundation does not have any financial assets or liabilities measured at fair value on a recurring basis categorized as Level 3, and there were no transfers in or out of Level 3 during the years ended December 31, 2021 and 2020.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

The following tables sets forth by level within FASB ASC 820's fair value hierarchy, the Foundation's financial assets and liabilities accounted for at fair value on a recurring basis as of December 31, 2021 and 2020. As required by FASB ASC 820, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Foundation's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

	Fair Value Measurements at December 31, 2021		
	Level 1	Level 2	Level 3
Equity securities	\$ 10,486,208	\$ -	\$ -
Mutual funds:			
Traditional	224,294	-	-
Fixed income	5,043,462	-	-
	<u>\$ 15,753,964</u>	<u>\$ -</u>	<u>\$ -</u>

	Fair Value Measurements at December 31, 2020		
	Level 1	Level 2	Level 3
Equity securities	\$ 8,308,355	\$ -	\$ -
Mutual funds:			
Traditional	206,318	-	-
Fixed income	5,122,499	-	-
	<u>\$ 13,637,172</u>	<u>\$ -</u>	<u>\$ -</u>

As of December 31, 2021 and 2020, the Foundation had \$2,358,869 and \$2,198,895, respectively, of cash including cash held in brokerage accounts, which are not classified as a Level as prescribed within FASB ASC 820.

The determination of the fair value above incorporates various factors required under FASB ASC 820. These factors include not only the credit standing of the counterparties involved and the impact of credit enhancements, but also the impact of the Foundation's nonperformance risk on its liabilities.

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements**

Note F – Property and Equipment, Net

Property and equipment as of December 31, 2021 and 2020 are summarized below:

	<u>2021</u>	<u>2020</u>
Land and improvements	\$ 158,769	\$ 154,164
Buildings	1,047,001	945,993
Furniture and fixtures	2,630	2,630
Machinery and equipment	136,857	136,857
Animal enclosures	<u>75,076</u>	<u>53,066</u>
Total	1,420,333	1,292,710
Less: accumulated depreciation	<u>(397,666)</u>	<u>(332,594)</u>
Total Property and Equipment, Net	<u>\$ 1,022,667</u>	<u>\$ 960,116</u>

Depreciation expense for the years ended December 31, 2021 and 2020, was \$65,072 and \$64,153, respectively.

Note G – Long-Term Debt

Long-term debt as of December 31, 2021 and 2020 consist of the following:

	<u>2021</u>	<u>2020</u>
In April 2017, the Foundation entered into a secured note payable with Heritage Trust Federal Credit Union (now REV Federal Credit Union) for the purchase of a building. The original note was for \$50,000 with monthly payments of \$557, including interest at a fixed rate of 6.10%. The note matures in April 2027.	\$ 31,134	\$ 35,034
Note payable to a bank in conjunction with the Paycheck Protection Program. The note would mature on July 24, 2023 and bear interest of 1.00%. This note was eligible for forgiveness and was forgiven in full during the year ended December 31, 2021. In accordance with ASC 405-20, <i>Liabilities - Extinguishment of Liabilities</i> , the amount that has been forgiven is recognized in the statement of activities as gain on forgiveness of PPP loan.	-	81,500
Note payable to a bank in conjunction with the Paycheck Protection Program. The note would mature on July 1, 2027 and bear interest of 1.00%. This note payable was eligible for forgiveness and the full amount was forgiven subsequent to December 31, 2021 (See Note N).	<u>107,851</u>	<u>-</u>
Total Long-Term Debt	138,985	116,534
Less: current portion of long-term debt	<u>(12,466)</u>	<u>(20,737)</u>
Long-Term Debt, Net of Current Portion	<u>\$ 126,519</u>	<u>\$ 95,797</u>

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements**

The principal payments for the next five years are as follows:

December 31,		
	2022	12,466
	2023	26,787
	2024	27,331
	2025	27,904
	2026	28,500
	Thereafter	15,997
		<u>\$ 138,985</u>

Total interest expense was \$2,008 and \$2,291 for the years ended December 31, 2021 and 2020, respectively.

Note H – Net Assets without Donor Restrictions

During 2013, the Board of Directors established the Operating Endowment to be used for operating expenses for field programs. During 2016, the Board of Directors established the TSA Stewardship Fund in order to further its charitable purpose and mission. Net assets designated by the Board as of December 31, 2021 and 2020 are summarized below:

	Operating Endowment	TSA Stewardship Fund	Total
Beginning Balance, 1/1/2020	\$ 65,697	\$ 12,912,521	\$ 12,978,218
Investment income	-	192,729	192,729
Change in market value	16,215	1,760,708	1,776,923
Support fees	-	(40,610)	(40,610)
Board approved withdrawals	<u>(50,000)</u>	<u>(275,266)</u>	<u>(325,266)</u>
Ending Balance, 12/31/2020	31,912	14,550,082	14,581,994
Investment income	10,387	144,193	154,580
Change in market value	3,000	2,094,953	2,097,953
Support fees	-	(52,569)	(52,569)
Board approved withdrawals	<u>-</u>	<u>(489,650)</u>	<u>(489,650)</u>
Ending Balance, 12/31/2021	<u>\$ 45,299</u>	<u>\$ 16,247,009</u>	<u>\$ 16,292,308</u>

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements**

Note I – Net Assets with Donor Restrictions

The Foundation's net assets with donor restrictions are restricted for the following purposes at December 31:

	<u>2021</u>	<u>2020</u>
Subject to Time Restrictions	\$ 23,126	\$ 23,126
Subject to Purpose Restrictions		
Programs		
Bangladesh	8,115	8,115
Belize	71,888	35,818
Cambodia	6,608	5,508
China	13,531	13,531
Chittagong	3,651	1,724
Colombia	21,686	22,617
Egypt	25,708	-
Hudson-Manouria	3,000	3,000
India	13,148	20,309
Indonesia	20,836	35,836
Kenya	1,179	7,000
Madagascar	76,012	51,875
Mexico	312	-
Myanmar	12,145	-
NAFTRG	15,580	20,049
Rescue	37,369	37,369
Special Projects	5,192	-
South Sudan	6	-
Vietnam	9,756	12,592
TSC	78,605	-
Total Programs	<u>424,327</u>	<u>275,343</u>
Unappropriated endowment earnings	58,626	43,690
Endowment restricted by donor in perpetuity	<u>137,559</u>	<u>137,194</u>
Total Subject to Purpose Restrictions	<u>620,512</u>	<u>456,227</u>
Total Restricted	<u>\$ 643,638</u>	<u>\$ 479,353</u>

Note J – Donor-restricted Endowment

During 2011, the Foundation received a bequest of the Bern Tryon Library. The bequest contains various herpetological books and papers which the Foundation is selling. All proceeds are permanently restricted by the donor and the earnings are available to be used for the preservation of the bog turtle. The donated books and papers have questionable or uncertain value and no alternative use adds value to the Foundation. Therefore, the donated books are being recognized in the financial statements as they are sold.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

Endowment net assets consisted of the following at December 31, 2021 and 2020:

	2021			
	Unrestricted	Time or Purpose Restricted	Restricted in Perpetuity	Total
Donor-restricted endowment funds with purpose restrictions	\$ -	\$ 58,626	\$ 137,559	\$ 196,185
Total funds	\$ -	\$ 58,626	\$ 137,559	\$ 196,185
Changes in endowment net assets:				
Endowment net assets, beginning of year	\$ -	\$ 43,690	\$ 137,194	\$ 180,884
Contributions	-	(365)	365	-
Investment income	-	15,301	-	15,301
Endowment net assets, end of year	\$ -	\$ 58,626	\$ 137,559	\$ 196,185
	2020			
	Unrestricted	Time or Purpose Restricted	Restricted in Perpetuity	Total
Donor-restricted endowment funds with purpose restrictions	\$ -	\$ 43,690	\$ 137,194	\$ 180,884
Total funds	\$ -	\$ 43,690	\$ 137,194	\$ 180,884
Changes in endowment net assets:				
Endowment net assets, beginning of year	\$ -	\$ 27,316	\$ 136,047	\$ 163,363
Contributions	-	(1,147)	1,147	-
Investment income	-	17,521	-	17,521
Endowment net assets, end of year	\$ -	\$ 43,690	\$ 137,194	\$ 180,884

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Foundation to retain as funds of perpetual duration. In accordance with generally accepted accounting principles, deficiencies of this nature are required to be reported in unrestricted net assets. There were no such deficiencies at December 31, 2021 and 2020.

Note K – Operating Lease

The Foundation has entered into an operating lease agreement for its Charleston office location. This is a twenty-four month agreement. The base rental amount is \$2,000 per month.

Future minimum lease payments under the operating lease as of December 31, 2021 are \$20,000 during 2022.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

Note L – Related Party Transactions

The Foundation’s board members contributed a total of \$61,403 and \$60,650 for the years ended December 31, 2021 and 2020, respectively.

Certain members of the Foundation’s Board of Directors are employees of affiliates such as Wildlife Conservation Society (WCS), which are direct donors to the Foundation and also party to a number of joint venture agreements relating to field projects undertaken by the Foundation and the affiliates. The Foundation disburses funds to affiliates in relation to its project obligations from funds received under grants which support the specific projects. The Foundation received \$1,703,936 and \$320,200 of donations from affiliates during the years ended December 31, 2021 and 2020, respectively.

Note M – Liquidity and Availability of Financial Assets

The Foundation’s working capital and cash flows have seasonal variations during the year attributable to the timing of support and contributions. To manage liquidity, the Foundation evaluates cash on a quarterly basis as part of the detail review of the internal financial statements, and estimates cash needs based on budgeted and current expenses.

The following reflects the Foundation’s financial assets as of the balance sheet date, reduced by amounts not available for general use within one year of the balance sheet date because of contractual or donor-imposed restrictions or internal designations.

	2021	2020
Cash and cash equivalents	\$ 2,358,869	\$ 2,198,895
COVID relief grants receivable	130,062	-
Pledges receivable	-	3,126
Related party pledges receivable	-	20,000
Investments	15,753,964	13,637,172
Total Current Financial Assets	18,242,895	15,859,193
Less amounts not available to be used within one year:		
Net assets with donor restrictions	(643,638)	(479,353)
Board designated: Operating Endowment	(45,299)	(31,912)
Board designated: TSA Stewardship Fund	(16,247,009)	(14,550,082)
Add back: Net assets with purpose or time restrictions to be met in less than a year	506,079	342,159
Total Amounts Not Available to be Used Within One Year	(16,429,867)	(14,719,188)
Total Financial Assets Available to Meet Cash Needs for Expenditures Within One Year	\$ 1,813,028	\$ 1,140,005

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements**

Note N – Subsequent Events

Management has evaluated subsequent events through the date which the financial statements were available to be issued.

On June 21, 2022, the Foundation's note payable to a bank in conjunction with the Paycheck Protection Program in the amount of \$107,851 was forgiven in full.