

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Report on Financial Statements
Years Ended December 31, 2019 and 2018



**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
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Independent Auditor's Report

To the Board of Directors
The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Charleston, South Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of The Turtle Survival Alliance Foundation dba Turtle Survival Alliance, which comprise the statement of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

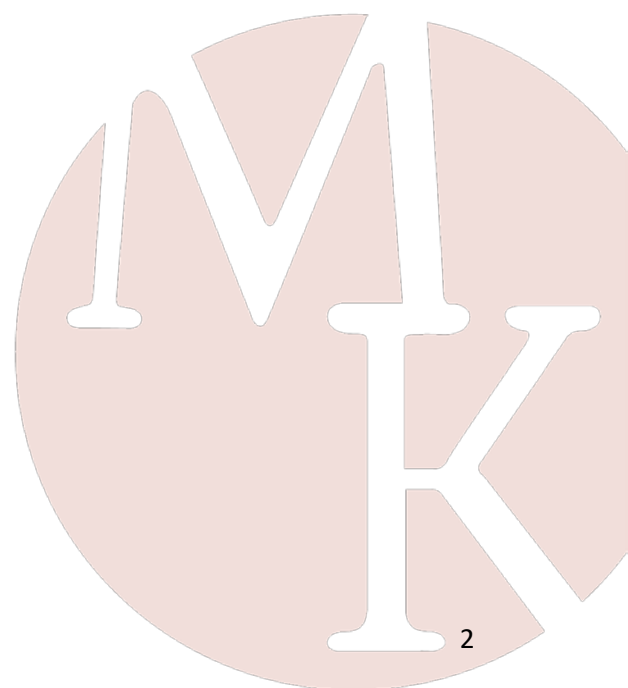
Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Turtle Survival Alliance Foundation dba Turtle Survival Alliance as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

McCoy Kiddy LLC

Mount Pleasant, South Carolina

February 25, 2021



The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statements of Financial Position
December 31, 2019 and 2018

	2019	2018
Assets		
Current Assets		
Cash and cash equivalents	\$ 1,037,717	\$ 1,051,120
Current portion of pledges receivable	10,000	99,384
Current portion of related party pledges receivable	20,000	123,000
Inventory	17,555	32,438
Investments	12,957,015	11,266,099
Total Current Assets	14,042,287	12,572,041
Non-Current Assets		
Pledges receivable, net of current portion	-	2,213
Related party pledges receivable, net of current portion	-	4,427
Deposits	2,000	11,667
Cash surrender value of life insurance policy	100,000	100,000
Property and equipment, net	1,000,641	807,634
Investments restricted for permanent endowment	136,047	135,749
Total Non-Current Assets	1,238,688	1,061,690
Total Assets	\$ 15,280,975	\$ 13,633,731
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 148,173	\$ 242,082
Accrued expenses	9,170	9,170
Current portion of long-term debt	4,394	4,141
Total Current Liabilities	161,737	255,393
Long-term debt, net of current portion	35,011	38,877
Total Liabilities	196,748	294,270
Net Assets		
Without Donor Restrictions		
Undesignated	1,882,597	1,249,812
Board designated	12,978,218	11,495,145
Total Net Assets Without Donor Restrictions	14,860,815	12,744,957
With Donor Restrictions	223,412	594,504
Total Net Assets	15,084,227	13,339,461
Total Liabilities and Net Assets	\$ 15,280,975	\$ 13,633,731

See accompanying notes to financial statements and independent auditor's report.

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statements of Activities
Years Ended December 31, 2019 and 2018**

	2019			2018		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Support						
Contributions and grants	\$ 1,065,985	\$ 105,432	\$ 1,171,417	\$ 1,335,411	\$ 174,658	\$ 1,510,069
In-kind contributions	96,563	-	96,563	100,855	-	100,855
Inventory sales, net	35,247	-	35,247	28,909	-	28,909
Tryon book sales	-	298	298	-	-	-
Conference registration fees	18,881	-	18,881	51,168	-	51,168
Conference fundraising auction	3,535	-	3,535	15,019	-	15,019
Membership dues	31,581	-	31,581	29,953	-	29,953
Program income	5,250	-	5,250	4,619	-	4,619
Non profit income	62	-	62	19,966	-	19,966
Investment income (loss)	2,255,928	22,063	2,277,991	(309,882)	(11,379)	(321,261)
Inventory shrinkage	1,089	-	1,089	-	-	-
Gain on sale of fixed asset	900	-	900	-	-	-
Net assets released from restrictions	498,885	(498,885)	-	508,508	(508,508)	-
Total Revenue and Support	\$ 4,013,906	\$ (371,092)	\$ 3,642,814	\$ 1,784,526	\$ (345,229)	\$ 1,439,297

See accompanying notes to financial statements and independent auditor's report.

**The Turtle Survival Alliance Foundation
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Statements of Activities
Years Ended December 31, 2019 and 2018**

	2019			2018		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Expenses						
Program services						
Animal management	\$ 431,844	\$ -	\$ 431,844	\$ 462,753	\$ -	\$ 462,753
Field conservation	801,396	-	801,396	1,019,354	-	1,019,354
Conference	40,460	-	40,460	72,038	-	72,038
Total Program Services	<u>1,273,700</u>	<u>-</u>	<u>1,273,700</u>	<u>1,554,145</u>	<u>-</u>	<u>1,554,145</u>
Supporting services						
Management and general	505,071	-	505,071	632,315	-	632,315
Fundraising	119,277	-	119,277	67,219	-	67,219
Total Supporting Services	<u>624,348</u>	<u>-</u>	<u>624,348</u>	<u>699,534</u>	<u>-</u>	<u>699,534</u>
Total Expenses	<u>1,898,048</u>	<u>-</u>	<u>1,898,048</u>	<u>2,253,679</u>	<u>-</u>	<u>2,253,679</u>
Change in Net Assets	<u>2,115,858</u>	<u>(371,092)</u>	<u>1,744,766</u>	<u>(469,153)</u>	<u>(345,229)</u>	<u>(814,382)</u>
Beginning Net Assets, as Originally Stated	<u>12,744,957</u>	<u>594,504</u>	<u>13,339,461</u>	<u>13,296,030</u>	<u>939,733</u>	<u>14,235,763</u>
Prior period restatement	-	-	-	(81,920)	-	(81,920)
Beginning Net Assets, Restated	<u>12,744,957</u>	<u>594,504</u>	<u>13,339,461</u>	<u>13,214,110</u>	<u>939,733</u>	<u>14,153,843</u>
Ending Net Assets	<u>\$ 14,860,815</u>	<u>\$ 223,412</u>	<u>\$ 15,084,227</u>	<u>\$ 12,744,957</u>	<u>\$ 594,504</u>	<u>\$ 13,339,461</u>

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statement of Functional Expenses
Year Ended December 31, 2019**

	Program Services				Supporting Services			Total Expenses
	Animal Management	Field Conservation	Conference	Total	Management and General	Fundraising	Total	
Grants	\$ -	\$ 310,980	\$ -	\$ 310,980	\$ 13,000	\$ -	\$ 13,000	\$ 323,980
Contractual services	19,324	123,465	1,067	143,856	20,257	47,665	67,922	211,778
In-kind contributions	57,083	19,758	3,937	80,778	4,237	11,548	15,785	96,563
Facilities and equipment	35,327	43,990	1,083	80,400	24,387	-	24,387	104,787
Depreciation	-	-	-	-	56,541	-	56,541	56,541
Postage and mailings	631	114	826	1,571	3,747	-	3,747	5,318
Printing and copying	103	-	-	103	15,624	-	15,624	15,727
Supplies	15,471	7,400	1,160	24,031	4,076	-	4,076	28,107
Animal care	24,306	30,750	-	55,056	24,220	-	24,220	79,276
Bank fees	56	1,025	-	1,081	7,547	-	7,547	8,628
Insurance	8,188	-	1,328	9,516	87,887	-	87,887	97,403
Payroll expense	223,965	195,372	18,733	438,070	142,746	60,064	202,810	640,880
Travel	1,264	59,719	11,306	72,289	72,642	-	72,642	144,931
Website	-	-	-	-	4,389	-	4,389	4,389
Utilities	44,997	6,279	-	51,276	1,997	-	1,997	53,273
Interest	-	-	-	-	2,515	-	2,515	2,515
Other	1,129	2,544	1,020	4,693	19,259	-	19,259	23,952
Total Expenses	\$ 431,844	\$ 801,396	\$ 40,460	\$ 1,273,700	\$ 505,071	\$ 119,277	\$ 624,348	\$ 1,898,048

The Turtle Survival Alliance Foundation
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Statement of Functional Expenses
Year Ended December 31, 2018

	Program Services				Supporting Services			Total Expenses
	Animal Management	Field Conservation	Conference	Total	Management and General	Fundraising	Total	
Grants	\$ -	\$ 744,126	\$ 5,000	\$ 749,126	\$ (13,655)	\$ -	\$ (13,655)	\$ 735,471
Contractual services	35,251	136,031	38,713	209,995	128,161	15,730	143,891	353,886
In-kind contributions	61,375	19,758	3,937	85,070	4,237	11,548	15,785	100,855
Facilities and equipment	27,461	44,295	-	71,756	26,480	-	26,480	98,236
Depreciation	-	-	-	-	42,924	-	42,924	42,924
Postage and mailings	327	3,130	-	3,457	11,983	-	11,983	15,440
Printing and copying	-	560	-	560	18,918	-	18,918	19,478
Supplies	20,556	11,438	853	32,847	3,212	-	3,212	36,059
Animal care	25,231	890	-	26,121	-	-	-	26,121
Bank fees	204	1,372	-	1,576	8,557	-	8,557	10,133
Advertising	-	-	-	-	301	-	301	301
Fundraising	-	5	-	5	645	-	645	650
Insurance	42,561	-	-	42,561	40,790	-	40,790	83,351
Payroll expense	202,904	8,563	-	211,467	243,557	39,519	283,076	494,543
Travel	7,504	48,748	8,535	64,787	53,571	-	53,571	118,358
Website	-	-	-	-	9,652	-	9,652	9,652
Utilities	38,498	48	-	38,546	2,877	-	2,877	41,423
Miscellaneous	-	-	-	-	29,646	-	29,646	29,646
Interest	-	-	-	-	2,237	-	2,237	2,237
Other	881	390	15,000	16,271	18,222	422	18,644	34,915
Total Expenses	\$ 462,753	\$ 1,019,354	\$ 72,038	\$ 1,554,145	\$ 632,315	\$ 67,219	\$ 699,534	\$ 2,253,679

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Statements of Cash Flows
Years Ended December 31, 2019 and 2018**

Cash Flows From Operating Activities	2019	2018
Change in net assets	\$ 1,744,766	\$ (814,382)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	56,541	42,924
Investment income	(2,277,991)	321,261
Change in:		
Pledges receivable	91,597	156,467
Related party pledges receivable	107,427	124,557
Inventory	14,883	(14,954)
Deposits	9,667	(9,667)
Accounts payable	(93,909)	(11,294)
Accrued expenses	-	(9,268)
Life insurance policy	-	(100,000)
Net cash used in operating activities	(347,019)	(314,356)
Cash Flows From Investing Activities		
Decrease in cash restricted for endowment	(298)	9,449
Purchase of investments	(1,007,808)	(2,087,930)
Proceeds from sale of investments	1,594,883	1,545,305
Purchases of property and equipment	(249,548)	-
Net cash provided by (used in) investing activities	337,229	(533,176)
Cash Flows From Financing Activities		
Payments on long-term debt	(3,613)	(4,465)
Net cash used in financing activities	(3,613)	(4,465)
Net Decrease in Cash and Cash Equivalents	(13,403)	(851,997)
Cash and Cash Equivalents, Beginning of Year	1,051,120	1,903,117
Cash and Cash Equivalents, End of Year	\$ 1,037,717	\$ 1,051,120
Supplemental Disclosure		
Interest paid	\$ 2,515	\$ 2,237

See accompanying notes to financial statements and independent auditor's report.

**The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements**

Note A – Summary of Significant Accounting Policies and Practices

The Turtle Survival Alliance Foundation dba Turtle Survival Alliance (the Foundation) is a non-profit organization located in South Carolina. The Foundation's mission is transforming passion for turtles into effective conservation action through a global network of living collections and recovery programs. The Foundation is supported primarily through contributions, conference fees, and membership dues.

The Foundation provides conservation efforts in various countries throughout the world and collaborates with other organizations to provide these services in Myanmar (through the Wildlife Conservation Society, which is authorized to conduct financial transactions in Burma in accordance with the Office of Foreign Assets Control issued by the Department of Treasury), Bangladesh, India, Madagascar, Vietnam, China, Cambodia, Belize, Brazil, Colombia, and the Philippines.

Basis of Accounting

The Foundation's financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles of the United States of America, and accordingly reflect all significant receivables, payables, and other liabilities. Under this basis, revenue is recognized when earned and expenditures are recognized when incurred.

Basis of Presentation

The Organization's financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) of the United States of America in its Accounting Standards Codification (ASC) 958 – 205, *Not-For-Profit Entities – Presentation of Financial Statements*. These standards require classification of net assets and changes in net assets as net assets without donor restrictions and net assets with donor restrictions as follows:

Net assets without donor restrictions – Net assets that are not subject to or are no longer subject to donor-imposed stipulations.

Net assets with donor restrictions – Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

Revenue and support are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. The Foundation has adopted a policy to classify donor restricted contributions as without donor restrictions to the extent that donor restrictions were met in the year the contribution was received.

The Turtle Survival Alliance Foundation
dba Turtle Survival Alliance
Notes to Financial Statements

Functional Allocation of Expenses

Expenses are primarily charged to program services, management and general, and fundraising expenses based on direct expenses incurred. Expenses not directly chargeable are allocated to the categories of program services, management and general, and fundraising based upon management's estimates. Management reviews and adjusts its methodology for these estimates periodically.

Use of Estimates and Assumptions

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Cash and Cash Equivalents

All unrestricted, highly liquid investments purchased with an original maturity of three months or less are considered to be cash equivalents for financial statement purposes.

Pledges Receivable

Unconditional pledges are recognized as receivables and revenue or gains in the period the pledge is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional pledges are recognized only when the conditions on which they depend are substantially met, and the promises become unconditional. Unconditional pledges due in subsequent years are reported at present value of their net realizable value, using risk free interest rates applicable to the years in which the promises are to be received.

The Foundation uses the allowance method to determine uncollectible pledges when deemed necessary. The allowance is based on prior years' experience and management's analysis of specific accounts. Bad debts are charged to expense in the year they are considered uncollectible. Recoveries are credited to revenue in the year collected.

Inventory

Inventory consists of merchandise used for retail sales and is stated at cost. Inventory sales are reflected net of cost of goods sold of \$50,095 and \$4,593 for the years ended December 31, 2019 and 2018, respectively.

The Turtle Survival Alliance Foundation
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Notes to Financial Statements

Endowment Funds

The Board of Directors of the Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) original gifts donated to the permanent endowment, (b) subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of the Foundation and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the Foundation
7. The investment policies of the Foundation

Investments

The Foundation carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair market value based on quoted market prices. Unrealized gains and losses are included in the Statement of Activities. Investment income, interest and dividends, and gains/losses are reported as without donor restrictions or with donor restrictions, depending on the nature of investment.

Fair Value Measurements

FASB ASC Topic 820, *Fair Value Measurements and Disclosures* (ASC 820) and defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. ASC 820 was effective for the Foundation's financial assets and liabilities for the years ended December 31, 2019 and 2018.

Property and Equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Generally, items costing \$1,000 or more are capitalized; lesser amounts for property and equipment are expensed. Depreciation is computed using the straight-line methods based on the items' estimated useful lives ranging from 3 to 39 years. Management periodically determines if any property and equipment is impaired and removes fully-depreciated assets from the accounts.

The Turtle Survival Alliance Foundation
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Notes to Financial Statements

Collections

The Foundation's collections of turtles are not capitalized and recognized as assets on the Statement of Financial Position. Any expenditures or receipts related to purchases, program service expense, or animal sales revenue are reported separately in the Statement of Activities in the period in which they occur. The Foundation holds its collections for public exhibition, education, research, and conservation activities, rather than for financial gain. It is impracticable to attempt to assign values to the collection, because the animals have certain attributes, such as species, sex, age, breeding potential, and relationship to others in the ecosystem that make it difficult to determine an objective basis for valuation.

Revenue Recognition

The Foundation records revenue upon receipt of donations or, in the event of an unconditional promise to give, when the commitment has been made to the Foundation. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Conditional promises to give are not included as support until the conditions are substantially met. Membership dues range from \$25 to \$200 and are recorded at the time the member joins. Conference registration fees are recognized when received.

Donated Assets

Donated marketable securities and other non-cash donations are recorded as contributions at their estimated fair values at the date of donation. The recorded amount of donated assets is \$38,825 and \$43,117 for the years ended December 31, 2019 and 2018.

Donated Services

Donated services are recognized as contributions in accordance with ASC 958 – 605, *Not-For-Profit Entities – Revenue Recognition* (ASC 958-605), if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would typically be purchased by the Foundation. Volunteers have provided many hours in program services and fundraising services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria under ASC 958 – 605 are not met. The recorded amount of donated services is \$57,738 and \$57,738 for the years ended December 31, 2019 and 2018.

Advertising Expenses

The Foundation expenses advertising cost as they incurred. Advertising expenses totaled \$0 and \$301 for the years ended December 31, 2019 and 2018, respectively.

Income Tax Status

The Foundation is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and exempt from state income taxes under the laws of South Carolina. Therefore, no provision for income taxes has been provided for. The Foundation qualifies for the charitable contribution deduction under Section 170(b)(1) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

The FASB provides guidance on the Foundation's evaluation of accounting for uncertainty in income taxes. Management evaluated the Foundation's tax position and concluded that the Foundation had taken no uncertain tax positions that require adjustment to the financial statements to comply with the provision of this guidance.

**The Turtle Survival Alliance Foundation
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Notes to Financial Statements**

Reclassifications

Certain prior period amounts have been reclassified to conform to the current period presentation.

Adopted Accounting Pronouncement

In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers* (Topic 606), requires entities to recognize revenue when control of the promised good or services is transferred to customers at an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. The Center adopted this standard on January 1, 2019 using the modified retrospective method. The adoption of this standard did not have a material impact on the amount and timing of revenue recognition and did not materially affect changes in net assets, financial position, or cash flows.

Recent Accounting Pronouncement

In February 2016, the FASB issued ASU 2016-02, *Leases*. ASU 2016-02 requires that lease arrangements longer than 12 months result in an entity recognizing an asset and a liability. The updated guidance is effective for interim and annual periods beginning after December 15, 2018, and early adoption is permitted. The standard requires use of the modified retrospective transition approach. While the Organization is currently evaluating this standard, given the significant amount of leases the Organization is party to, the Organization expects this standard will have a significant impact on the Organization's financial statements from the recognition of right of use assets and related liabilities. This guidance is effective for annual reporting periods beginning after December 15, 2021.

Note B – Concentrations of Risk

The Foundation maintains its cash and cash equivalents in bank deposit accounts which, at times, may exceed federally insured limits. The Foundation has not experienced any losses in such accounts and management believes the Foundation is not exposed to any significant credit risk on cash and cash equivalents.

Note C – Pledges Receivable

Pledges receivable are unconditional promises to pay a certain amount and consist of the following at December 31, 2019:

	Unrelated Party	Related Party
2020	\$ 10,000	\$ 20,000
	\$ 10,000	\$ 20,000

Pledges receivable are unconditional promises to pay a certain amount and consist of the following at December 31, 2018:

	Unrelated Party	Related Party
2019	\$ 99,384	\$ 123,000
2020	10,000	20,000
	109,384	143,000
Less: unamortized discount	(7,787)	(15,573)
	\$ 101,597	\$ 127,427

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Notes to Financial Statements

Management evaluates the collectability of receivables and records an allowance for estimated uncollectible amounts. Management has determined that no allowance is necessary at December 31, 2019 and 2018.

Note D – Fair Value of Financial Assets and Liabilities

The Foundation has adopted the provisions of FASB ASC 820 *Fair Value Measurements and Disclosures* for its financial assets and liabilities and is required to provide additional disclosures. FASB ASC 820 clarifies that fair value is an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Foundation utilizes market data or assumptions that market participants would use in pricing the asset or liability. FASB ASC 820 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2019 and 2018.

Equity securities: Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds: Valued at the net asset value (NAV) of shares held by the Foundation at December 31, 2019 and 2018.

The Foundation does not have any financial assets or liabilities measured at fair value on a recurring basis categorized as Level 3, and there were no transfers in or out of Level 3 during the years ended December 31, 2019 and 2018.

The following tables sets forth by level within FASB ASC 820's fair value hierarchy, the Foundation's financial assets and liabilities accounted for at fair value on a recurring basis as of December 31, 2019 and 2018. As required by FASB ASC 820, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Foundation's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

	Fair Value Measurements at December 31, 2019		
	Level 1	Level 2	Level 3
Equity securities	\$ 7,996,667	\$ -	\$ -
Mutual funds:			
Traditional	184,669	-	-
Fixed income	4,911,726	-	-
	\$ 13,093,062	\$ -	\$ -

**The Turtle Survival Alliance Foundation
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Notes to Financial Statements**

	Fair Value Measurements at December 31, 2018		
	Level 1	Level 2	Level 3
Equity securities	\$ 6,406,440	\$ -	\$ -
Mutual funds:			
Traditional	392,231	-	-
Fixed income	4,603,177	-	-
	<u>\$ 11,401,848</u>	<u>\$ -</u>	<u>\$ -</u>

As of December 31, 2019 and 2018, the Foundation had \$1,037,717 and \$1,051,120, respectively, of cash including cash held in brokerage accounts, which are not classified as a Level as prescribed within FASB ASC 820.

The determination of the fair value above incorporates various factors required under FASB ASC 820. These factors include not only the credit standing of the counterparties involved and the impact of credit enhancements, but also the impact of the Foundation's nonperformance risk on its liabilities.

Note E – Property and Equipment

Property and equipment as of December 31, 2019 and 2018 are summarized below:

	2019	2018
Land and improvements	\$ 148,147	\$ 124,796
Buildings	928,382	746,774
Furniture and fixtures	2,630	2,630
Machinery and equipment	136,857	95,268
Animal enclosures	53,066	50,066
Less: accumulated depreciation	(268,441)	(211,900)
	<u>\$ 1,000,641</u>	<u>\$ 807,634</u>

Depreciation expense for the years ended December 31, 2019 and 2018, was \$56,541 and \$42,924, respectively.

Note F – Long-term Debt

In April 2017, the Foundation entered into a secured note payable with Heritage Trust Federal Credit Union for the purchase of a building. The original note is for \$50,000 with monthly payments of \$557, including interest at a fixed rate of 6.10%. The note matures in April 2027. The balance of the note as of December 31, 2019 and 2018 was \$39,405 and \$43,018, respectively. Interest expense charged is \$2,515 and \$2,237 for the years ended December 31, 2019 and 2018, respectively.

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The principal payments for the next five years are as follows:

Year Ending December 31:		
	2020	4,394
	2021	4,677
	2022	4,970
	2023	5,282
	2024	5,610
	Thereafter	14,472
		<u>\$ 39,405</u>

Note G – Net Assets without Donor Restrictions

During 2013, the Board of Directors established the Operating Endowment to be used for operating expenses for field programs. During 2016, the Board of Directors established the TSA Stewardship Fund in order to further its charitable purpose and mission. Net assets designed by the Board as of December 31, 2019 and 2018 are summarized below:

	Operating Endowment	TSA Stewardship Fund	Total
Beginning Balance, 1/1/2018	\$ 33,554	\$ 11,971,187	\$ 12,004,741
Investment income	-	230,723	230,723
Change in market value	(3,123)	(527,754)	(530,877)
Support fees	-	(33,942)	(33,942)
Board approved withdrawals	-	(175,500)	(175,500)
Ending Balance, 12/31/2018	30,431	11,464,714	11,495,145
Investment income	-	235,943	235,943
Change in market value	5,805	2,031,944	2,037,749
Support fees	-	(38,406)	(38,406)
Board approved deposits	29,461	-	29,461
Board approved withdrawals	-	(781,674)	(781,674)
Ending Balance, 12/31/2019	<u>\$ 65,697</u>	<u>\$ 12,912,521</u>	<u>\$ 12,978,218</u>

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Note H – Net Assets with Donor Restrictions

The Foundation's net assets with donor restrictions are restricted for the following purposes at December 31:

	2019	2018
Subject to Time Restrictions	\$ 28,394	\$ 28,394
Subject to Purpose Restrictions		
Programs	31,655	439,810
Unappropriated endowment earnings (losses)	27,316	(9,449)
Endowment restricted by donor in perpetuity	136,047	135,749
	<u>195,018</u>	<u>566,110</u>
	<u>\$ 223,412</u>	<u>\$ 594,504</u>

Note I – Donor-restricted Endowment

During 2011, the Foundation received a bequest of the Bern Tryon Library. The bequest contains various herpetological books and papers which the Foundation is selling. All proceeds are permanently restricted by the donor and the earnings are available to be used for the preservation of the bog turtle. The donated books and papers have questionable or uncertain value and no alternative use adds value to the Foundation. Therefore, the donated books are being recognized in the financial statements as they are sold.

Endowment net assets consisted of the following at December 31, 2019 and 2018:

	2019			
	Unrestricted	Time or Purpose Restricted	Restricted in Perpetuity	Total
Donor-restricted endowment funds with purpose restrictions	\$ -	\$ 27,316	\$ 136,047	\$ 163,363
Total funds	<u>\$ -</u>	<u>\$ 27,316</u>	<u>\$ 136,047</u>	<u>\$ 163,363</u>
Changes in endowment net assets:				
Endowment net assets, beginning of year	\$ -	\$ (9,449)	\$ 135,749	\$ 126,300
Contributions	-	14,702	298	15,000
Investment income	-	22,063	-	22,063
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ 27,316</u>	<u>\$ 136,047</u>	<u>\$ 163,363</u>

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	2018			Total
	Unrestricted	Time or Purpose Restricted	Restricted in Perpetuity	
Donor-restricted endowment funds with purpose restrictions	\$ -	\$ (9,449)	\$ 135,749	\$ 126,300
Total funds	\$ -	\$ (9,449)	\$ 135,749	\$ 126,300
Changes in endowment net assets:				
Endowment net assets, beginning of year	\$ -	\$ 11,379	\$ 135,749	\$ 147,128
Investment loss	-	(20,828)	-	(20,828)
Endowment net assets, end of year	\$ -	\$ (9,449)	\$ 135,749	\$ 126,300

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Foundation to retain as funds of perpetual duration. In accordance with generally accepted accounting principles, deficiencies of this nature are required to be reported in unrestricted net assets. As of December 31, 2018, the fair value of the funds had fallen below the original contribution amount by \$9,449. This deficiency resulted from unfavorable market conditions and continued appropriations for operations that were deemed prudent by the Board of Directors. There were no such deficiencies at December 31, 2019.

Note J – Operating Lease

The Foundation has entered into an operating lease agreement for its Charleston office location. This is a three-year agreement effective through August 2020. The base rental amount is \$1,650 per month. In October 2020, the Organization renewed the lease for twenty-four months commencing on November 1, 2020 through October 31, 2022.

Future minimum lease payments under the operating lease as of December 31, 2019 is as follows:

Year Ending December 31:	
2020	13,200
	\$ 13,200

Note K – Related Party Transactions

The Foundation's board members contributed a total of \$39,430 and \$30,463 for the years ended December 31, 2019 and 2018, respectively.

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Certain members of the Foundation’s Board of Directors are employees of affiliates such as Wildlife Conservation Society (WCS), which are direct donors to the Foundation and also party to a number of joint venture agreements relating to field projects undertaken by the Foundation and the affiliates. The Foundation disburses funds to affiliates in relation to its project obligations from funds received under grants which support the specific projects. The Foundation received \$409,925 and \$450,212 of donations from affiliates during the years ended December 31, 2019 and 2018, respectively.

Note L – Liquidity and Availability of Financial Assets

The Foundation’s working capital and cash flows have seasonal variations during the year attributable to the timing of support and contributions. To manage liquidity, the Foundation evaluates cash on a quarterly basis as part of the detail review of the internal financial statements, and estimates cash needs based on budgeted and current expenses.

The following reflects the Organization’s financial assets as of the balance sheet date, reduced by amounts not available for general use within one year of the balance sheet date because of contractual or donor-imposed restrictions or internal designations.

	<u>2019</u>	<u>2018</u>
Cash and cash equivalents	\$ 1,037,717	\$ 1,051,120
Current portion of pledges receivable	10,000	99,384
Current portion of related party pledges receivable	20,000	123,000
Investments	<u>12,957,015</u>	<u>11,266,099</u>
Total Current Financial Assets	14,024,732	12,539,603
Less amounts not available to be used within one year:		
Net assets with donor restrictions	(223,412)	(594,504)
Board designated: Operating Endowment	(65,697)	(30,431)
Board designated: TSA Stewardship Fund	(12,912,521)	(11,464,714)
Add back: Net assets with purpose or time restrictions to be met in less than a year	<u>87,365</u>	<u>439,810</u>
Total Amounts Not Available to be Used Within One Year	<u>(13,114,265)</u>	<u>(11,649,839)</u>
Total Financial Assets Available to Meet Cash Needs for Expenditures Within One Year	<u>\$ 910,467</u>	<u>\$ 889,764</u>

Note M – Prior Period Adjustment

A prior period adjustment of \$81,920 was made to adjust accounts payable after correcting adjustments were recorded. This resulted in net assets as of December 31, 2017 decreasing by \$81,920.

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Note N – Subsequent Events

Management has evaluated subsequent events through the date which the financial statements were available to be issued.

In December 2019, a novel strain of coronavirus (COVID-19) was reported to have surfaced in China. The World Health Organization declared COVID-19 to constitute a “Public Health Emergency of International Concern” and characterized COVID-19 as a pandemic. The U.S. government implemented enhanced screenings, quarantine requirements, and travel restrictions in connection with the COVID-19 outbreak. The spread of this virus began causing business disruptions domestically beginning in January 2020 and are anticipated to continue for the foreseeable future. The Organization expects the ramifications of COVID-19 to have an impact on its results. The extent of the impact of COVID-19 on the Organization's operational and financial performance will depend on future developments, including the duration and spread of the outbreak and related restrictions and the impact of COVID-19 on overall demand for the Organization's services, all of which are highly uncertain and cannot be predicted.

On May 9, 2020, the Organization received a note payable of \$81,500 from a bank in conjunction with the Paycheck Protection Program. The note matures on July 24, 2023 and bears interest at 1.00%. This note payable is eligible for forgiveness and management expects the full amount to be forgiven during 2020. If the full amount of the note is not forgiven, the expected monthly principal and interest payments of \$3,473 will begin in August 2021.